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OBS SUCCESS STORY



Roche Mining

Overview

Roche Mining wanted a solution that improved business processes when Roche employees developed a tender response. This solution had to eliminate the use of older templates and streamline employee interaction and collaboration on the tender response.

Roche now have an online solution toolkit that empowers employees with the ability to provide high quality tender responses.

More Information....

Roche Mining is a division of Downer EDI Limited an Australian top 150 company. Roche Mining is one of Australia's major providers of mining and mine development services, undertaking domestic projects in all Australian states. Roche Mining also has international operations in Papua New Guinea, Laos and Brazil.

The OBS solution has allowed Roche Mining to manage the internal process for tenders while increasing tender quality. The process now leverages existing content assets, streamlines the tendering process and through permission based workflow enhances collaboration to generate proposals quickly and easily. Roche Mining are also able to control proposals costs by using fewer resources, reusing proven content and shortening the proposal creation timeline.

The solution consists of customised Microsoft Solution Accelerator for Proposals, enhanced with InfoPath forms and Nintex SmartLibrary workflow. The solution was adopted quickly by tender teams as it leverages Microsoft Office products that teams are accustomed to using. Through Nintex SmartLibrary workflow settings Roche are able to ensure all tenders are published to both the applicable SharePoint site as well as set web service.

<http://www.roche.com.au/>